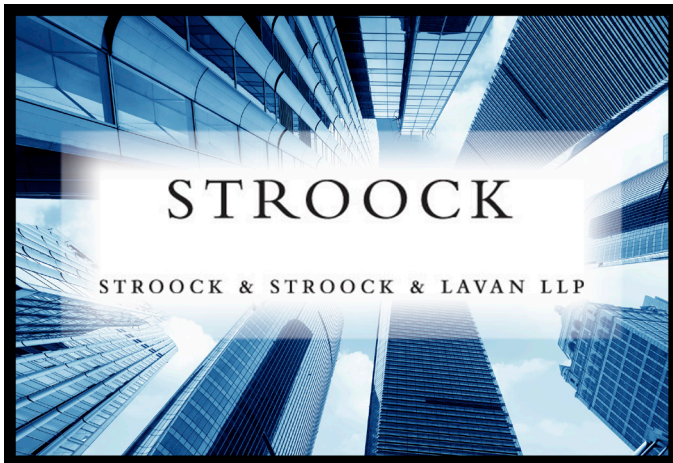




# Pinpoint Labs

## Case Study

### Stroock Provides Invaluable E-Discovery Support to Clients



**S**troock & Stroock & Lavan LLP, is a top-ranked, 140-year-old, commercial transaction and litigation firm with 300 attorneys in New York, Los Angeles, Miami and Washington D.C. The Firm's practice areas include litigation, intellectual property, financial restructuring and real estate, and the firm boasts a strong CFIUS team. In addition, the Firm's eDiscovery and Information Governance Practice Group deftly leads clients through the maze of electronic discovery requirements and supplements its legal practice with the professional guidance of a full-service in-house Litigation Support team.

Michael Quartararo, the Director of Litigation Support Services, assists Stroock attorneys and clients in managing their e-discovery needs by using effective project- management methodologies, top-of-the-line software, along with a highly skilled and trained staff. Mike has developed training and education programs for attorneys and paralegals and he regularly consults with case teams and the Firm's Fortune 500 clients. As an adjunct professor at Arizona- based Bryan University, he has designed and taught courses in electronic -

discovery and project management. He was recently recognized by the Association of Certified eDiscovery Specialists (ACEDS) as the "eDiscovery Person of the Year." Mike is also the author of the book *Project Management in Electronic Discovery: An Introduction to the Core Principles of Legal Project Management and Leadership in eDiscovery*, which was recently released on June 10, 2016.

***"It is fairly easy to minimize the costs and risks associated with managing e-discovery projects, and at the same time, produce a quality work product as long as you have the appropriate tools and trained-experienced personnel. The key is to develop standardized processes." - Mike***

When clients become involved in litigation, the Firm relies on data collection and preservation tools to defensibly collect electronically stored information from client systems. As the industry has become more complex, employee responsibilities expand, and case timelines grow shorter, it is essential to have a tool that is not only easy to configure, but is also affordable and runs without disrupting client business processes. Mike says, "Some clients that need a collection tool are more advanced than others. Sometimes Information Technology personnel don't exist in-house, and sometimes we work with large organizations with very busy IT personnel. It is important to have a hassle-free collection tool because clients often problem-solve independently. And having available help is a huge priority when completing collection projects rapidly."

When Mike ran into Jon Rowe, President and CEO of Pinpoint Labs, during a demonstration of Pinpoint Labs Harvester software at the University of Florida eDiscovery Conference in the spring of 2012, he immediately identified with the software program.

*(Continued onto next page)*

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*“Upon viewing the demonstration, I was immediately captivated. We started using it on smaller projects, but once we became familiar with the tool, we expanded -our use of the software.” - Mike*

Harvester runs locally from a USB flash drive for single-custodian collections and via a USB hard drive for large network collections. Stroock and its clients use Harvester primarily for targeted data collections intended to control the volume of ESI collected. By using Harvester’s “easy vault” for simple drag- and- drop file and folder selection, the Firm has helped clients keep collection costs under control.

Under Mike’s direction, Stroock has put Harvester to the test with great results. “It has been used for both dozens of files and for hundreds and thousands of files,” Mike raved. “We’ve used it for one custodian and for 30 custodians. There aren’t any limitations. Apart from capability, the savings are tremendous. By purchasing individual licenses to collect hundreds of gigabytes of data versus paying a professional hourly, it allows for superb cost savings that clients depend on. In addition, it is a highly reputable and defensible tool that provides accurate reporting and auditing.”

Not to mention, Harvester runs from a local USB drive and can be shipped rapidly anywhere in the world, therefore eliminating standard travel expenses associated with collecting electronically stored information. As he has used the program more and more, Mike has praised the customer service at Pinpoint Labs. “If my staff or a client has difficulty setting up a collection project, we simply hop on the phone with the Harvester support team and we can usually resolve the issue in no time at all. It’s been a great experience and creating a positive experience for client’s is what it’s all about.” Stroock continues to regularly use Pinpoint Labs’ Harvester to complete tasks.

To learn more about Stroock & Stroock & Lavan LLP, please visit [www.stroock.com](http://www.stroock.com). To learn more about Pinpoint Labs or Pinpoint Labs’ Products, please visit [www.pinpointlabs.com](http://www.pinpointlabs.com).



## Harvester

- Process OST’s and PST’s with 64-bit Outlook
- Search and Collect from Microsoft Exchange, Gmail, Yahoo, Outlook.com, and Webmail via IMAP
- Remote disconnection with auto resume
- Multithreaded
- Early Data Assessment Reports
- Keyword filter loose files, attachments, archives, and email
- Search Multiple timestamps
- Harvester ‘ESI’ Easy Vault (Custodial Drag and Drop Window)
- DeNIST and Dedupe at point of collection
- Portable and Server Versions

**Powerful** ESI Collection Software

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