



Forging Code and Trust

Description

Pinpoint Labs Founder and CEO Releases “Forging Code and Trust” – A Memoir and Field Guide for Legal Tech Innovators

We're proud to announce the release of *Forging Code and Trust: Three Decades of Legal Tech Innovation*, a new book from our CEO and founder, Jon Rowe. Blending memoir with lessons learned, this compelling read walks through the last 30+ years of Jon's journey in digital forensics, software development, and legal technology.

Overview of the Book:

Written for builders, legal professionals, and innovators alike, the book shares Jon's early start in tech—coding forensic tools in high school—and follows his evolution as a founder of two software companies that launched over 30 products still used in law firms, corporations, and forensic labs around the world.

But this isn't just a retrospective. *Forging Code and Trust* is full of field-tested insights—how to design what the moment demands, how to build tools that protect privacy and defensibility, and how culture, trust, and user empathy are the real engines behind great legal tech.

What Readers Will Find:

Inside the book, readers will explore:

- The behind-the-scenes story of LAW PreDiscovery, Harvester, and [CrossCopy Enterprise](#)
- Memorable case studies, including a forensic discovery that exposed a hidden laptop in litigation
- Field lessons like why every forensics bag needs hot dogs and how racing gear once shut down a production server

- Practical leadership and launch strategies, Jon used to bring over 30 tools to market
- A vision for the future of mobile collections, privacy-first AI, and ethically grounded innovation

A Few Quotes from the Book:

"We weren't just building software. We were building trust."

"Some of our best tools came from late-night calls and hallway frustrations—not whiteboards."

"There's no perfect product. No perfect company. No perfect roadmap. But there is something lasting in the people you build with, the clients who become partners, and the quiet knowledge that you left something useful behind."

At Pinpoint Labs, we've always believed in building what matters—and Jon's story is part of that legacy. Whether you're a longtime client, an industry peer, or just someone curious about how legal tech gets made, this book offers a unique, authentic look behind the scenes.

You can get your copy of *Forging Code and Trust* now on Amazon in paperback, hardcover, or Kindle:
<https://a.co/d/aPypFtS>

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