



# Pinpoint Labs

## Case Study

### Troutman Sanders eMerge Relies on Pinpoint Labs Harvester to Run 1000+ Data Collections



Chris says, “We have been conducting targeted remote data collections on behalf of our clients for over four years now. During that time, we’ve successfully completed over a thousand targeted remote collections with the help of Pinpoint Labs Harvester software. Those collections have significantly reduced our clients’ data security risks and downstream eDiscovery costs associated with the over-collection of non-relevant data common in the industry. This week alone, we have fifteen remote collections scheduled.”

**T**rouman Sanders eMerge, a wholly-owned subsidiary of the international law firm- Troutman Sanders LLP, was formed to provide a combination of legal and technology solutions addressing data discovery challenges during litigation and investigations. The services provided by eMerge cover all phases of discovery including data collection. Troutman Sanders utilizes programs such as Pinpoint Labs Harvester to defensibly collect data for their clients.

For one particular client, eMerge performed remote collection interviews for over 80 custodians. These custodians, possessed over 2.5 terabytes of active data on local computers and file servers that would have been collected if a traditional “collect all” approach had been used. Thanks to Harvester software, Troutman Sanders eMerge was able to reduce the data collected by over 96%, which meant less than 100 gigabytes out of 2.5 terabytes of data had to be collected and were submitted for processing and review.

Chris Haley, the firm’s Director of Legal Technology, oversees the eDiscovery technology services provided by eMerge. He and his team have developed creative solutions to significantly reduce the amount of data collected with the help of Pinpoint Labs Harvester software. The innovative process used by eMerge allows relevant data to be collected remotely from computers anywhere in the world, while excluding unnecessary non-relevant data at the same time. All clients benefit greatly from eMerge’s ability to provide a low-cost, documented and defensible data collection process.

***“Harvester software has been a big part of our successful collection strategy and has helped us save our clients millions of dollars by avoiding unnecessary processing, hosting, and review of non-relevant data.”***

***- Chris***

For additional information regarding Troutman Sanders eMerge, please visit their website at [www.tsemerge.com](http://www.tsemerge.com). For additional information regarding the products and services provided by Pinpoint Labs, please visit [www.pinpointlabs.com](http://www.pinpointlabs.com).

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