

A Pinpoint Cloud Collector Case Study

# Achieving Seamless Cloud Data Collection



## Client Overview

Morgan, Lewis & Bockius LLP, ranked among the AmLaw 10, is a global law firm serving leading corporations and Fortune 500 companies. Specializing in corporate law, litigation, and eDiscovery, the firm's eData group, required a reliable, defensible solution for complex cloud-based data collections.

### At a Glance

- Client: Morgan, Lewis & Bockius LLP (AmLaw 10) eData Group
- Industry: Legal (eDiscovery & Forensics)
- Challenges: Cloud-based collections failed to retain Folder/File structure and metadata
- Solution: Pinpoint Cloud Collector
- Results: Achieved 80% faster collection, 50% less data, setup in 60 seconds, consistent metadata, reduced over-collection, and improved defensibility.

## Background

Morgan, Lewis & Bockius LLP, ranked among the AmLaw 10, is a global law firm serving leading corporations and Fortune 500 companies. Specializing in corporate law, litigation, and eDiscovery, the firm's eData group, required a reliable, defensible solution for complex cloud-based data collections. These challenges increased costs and time, forcing the firm to engage external vendors for cloud data collection.

Pinpoint Cloud Collector stood out due to its ability to authenticate seamlessly with cloud platforms, specifically Google Drive. Unlike other tools, it successfully retained Folder/File structures and preserved all metadata timestamps, which are vital for forensic defensibility.

“Pinpoint Cloud Collector transformed our collections process, giving us the flexibility to target specific data and ensuring consistent metadata retention across platforms.”

– **Justin M. Fascetti, Manager of eData Forensics**

## Impactful Results

Since the deployment of Pinpoint Cloud Collector, Morgan Lewis has experienced a dramatic improvement in their cloud data collection processes:

- **Targeted Collections:** The ability to identify specific files has reduced unnecessary data by up to 50%, allowing the team to work more quickly and efficiently.
- **Consistent Metadata Retention:** The solution preserves all metadata timestamps, ensuring legally defensible collections.
- **In-house Management:** The team has significantly improved case turnaround times by eliminating the need for external vendors.

The firm reported an 80% reduction in collection time, further streamlining eDiscovery workflows.

“Pinpoint Cloud Collector solved our authentication issues and delivered exactly what we needed—cloud data collections with preserved structure and metadata, all in a seamless process.”

– **George Phillips, Director of eData Development & Technology**

## Evolving Needs & Future Outlook

As cloud platforms frequently update their APIs, Morgan Lewis expects that Pinpoint Cloud Collector will continue to adapt to their evolving eDiscovery needs. Proactive API monitoring and real-time alerts for platform changes will further enhance the tool's reliability and prevent potential disruptions during collections.

Morgan Lewis's use of Pinpoint Cloud Collector has transformed its cloud-based collections by ensuring speed, accuracy, and defensibility. By maintaining folder and file structures along with metadata integrity, this tool has significantly improved the eDiscovery process. As Morgan Lewis's needs grow, Pinpoint Cloud Collector will remain a vital part of its forensic toolkit, ready to adapt to the rapidly changing digital landscape.